

## Appendix C – Co-Broke Letter

Dear Agent,

I want to take this time to thank you for working in a skillful and professional manner to close this transaction with Sellstate Achievers Realty Network, Inc.

Enclosed, you will find a check made out to you in the amount you would have received had you been a Sellstate agent.

You will notice that Sellstate agents receive **95%** of their commission. Out of that commission check there is a 2% franchise fee and \$252.50 transaction fee and the rest is yours! In addition to your commission, you will receive weekly training and mentoring sessions along with many other benefits.

There is no question that changing brokers is a huge move in anybody's career and I do not take the task of being your manager and helping your career lightly. There is also no question that with the two of us working together, you can't lose.

I hope to hear from you very soon.

Sincerely,

*Your name*

Broker/Owner

Sellstate \_\_\_\_\_ Realty Network, Inc.